## Myths & Realities of Self-Publishing

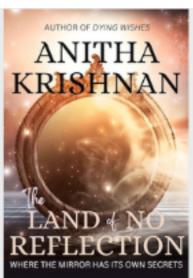
Exploring the mindset & attitude required to make a living writing and self-publishing fiction

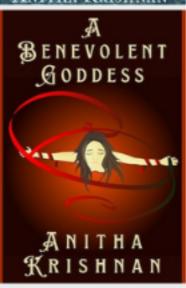
#### Who am I?

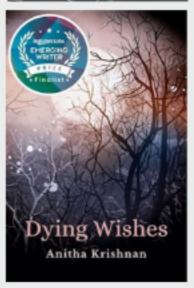
- Speculative fiction author & award-winning poet
- Started self-publishing in 2018
- Total of 15 titles so far
- (2 novels, 2 novellas, 10 short stories, 1 poetry collection)
- 'Dying Wishes' finalist for 2023
  Rakuten Kobo Emerging Writer
  Prize in Speculative Fiction
  category

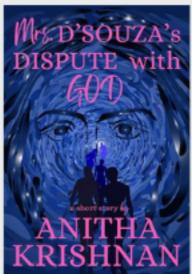


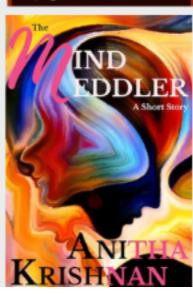




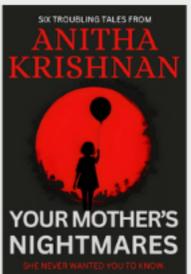












# What you will learn today

- Various possibilities & opportunities that exist for indie authors
- What it takes to succeed (as a business) in the present market
- A better understanding of self-publishing so you can make more informed decisions as an author



Photo by Toa Heftiba on Unsplash

# Self-publishing is easy!

- Lots of moving parts to keep track of
- Significant investment of time and money

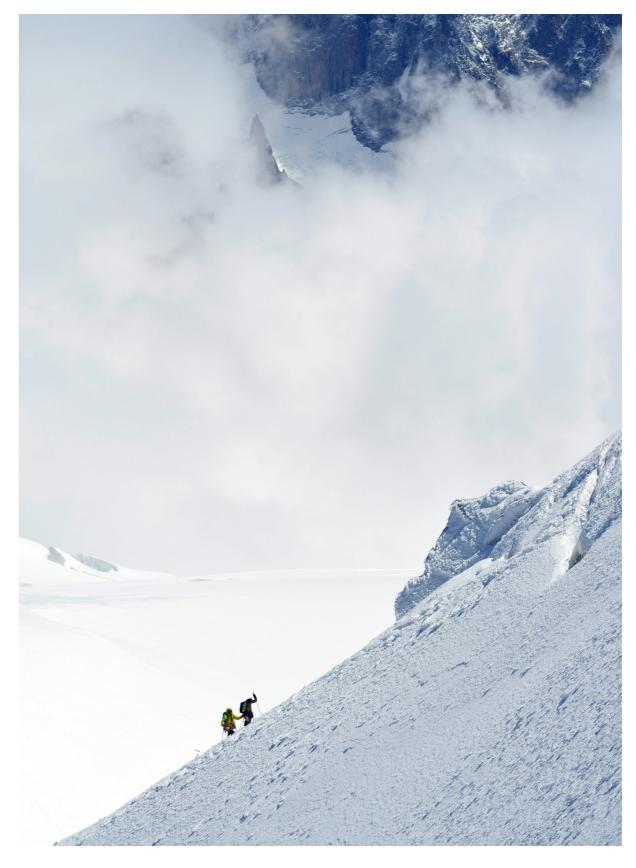


Photo by Charlie Hammond on Unsplash

## It all begins with your stories!

#### The Self-Publishing Ecosystem

#### **Ancillary Services:**

Craft workshops/ Cover design/ Proofreading/ Editing/ Formatting/ Podcasts/ Conferences/ Mindset & productivity coaching

**Ebooks** 

Paperbacks

Hardbacks

Large Print

Audiobooks

Graphic novels

#### **Retail Platforms:**

Amazon/ Kobo/ Apple/ Google Play/ Barnes & Noble

#### **Free/Paid Promotions:**

Amazon ads/ FaceBook ads/ Newsletter builders/ Promo sites like BookBub

#### YOUR STORIES

#### **Distributors:**

Draft2Digital/ IngramSpark

#### **Author Platform:**

Website
Newsletter
Blog/ Content
Marketing

#### **Licensing Deals:**

Foreign language rights/ Print-ondemand merchandise/ TV & film rights/ video games

#### **Subscription Platforms:**

Ream/ Patreon/ Wattpad/ Royal Road

#### **Crowdfunding:**

Kickstarter

#### **Direct Sales:**

Payhip/ Shopify

**Social Media** 

Self-publishing means you have to be everywhere and do everything all the time!

- The FOMO is real. But our time, energy and resources are limited.
- Different <u>strategies</u> apply to different stages of the author journey.
- Start small and gradually build over time.



Photo by Joseph Corl on Unsplash

## It all begins with your stories!

#### The Self-Publishing Ecosystem

#### **Ancillary Services:**

Craft workshops/ Cover design/ Proofreading/ Editing/ Formatting/ Podcasts/ Conferences/ Mindset & productivity coaching

#### **Ebooks**

**Paperbacks** Hardbacks

Large Print

**Audiobooks** 

Graphic novels

#### **Retail Platforms:**

Amazon/ Kobo/ Apple/ Google Play/ Barnes & Noble

**Distributors:** 

Draft2Digital/

IngramSpark

#### **Free/Paid Promotions:**

Amazon ads/ FaceBook ads/ Newsletter

builders/ Promo sites

like BookBub

#### YOUR STORIES

#### **Subscription Platforms:**

Ream/ Patreon/ Wattpad/ Royal Road

#### **Author Platform:**

**Website** Newsletter Blog/ Content Marketing

**Social Media** 

#### **Licensing Deals:**

Foreign language rights/ Print-ondemand merchandise/ TV & film rights/ video games

#### **Crowdfunding:**

Kickstarter

#### **Direct Sales:**

Payhip/ Shopify

Self-publishing is a get-rich-quick scheme!

or

There is no money in writing and self-publishing!

- Low-margin, high-volume business
- Market *appears* saturated
- Concept of 'magic bakery'

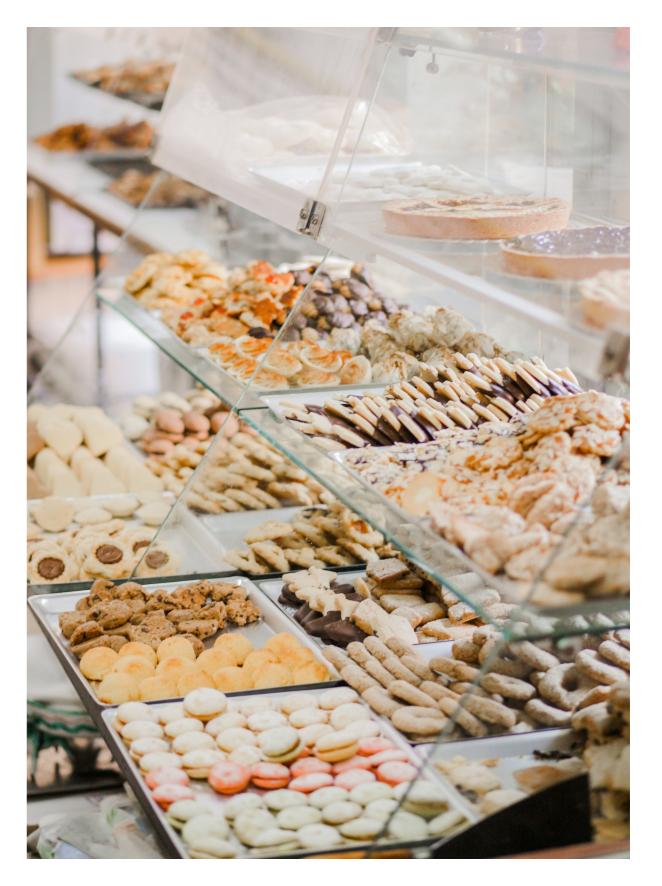


Photo by Sarah Elizabeth on Unsplash

# Findings from 2024 Indie Author Survey by Written Word Media

Released on 24 October 2024

# Motivation for Publishing

- "I want to make money from my book." **42.7**%
- "I want my story to be told." **19.3**%
- "Writing is a hobby I enjoy." **16.7**%
- "I want to become a well-known author." **14.7%**
- Other **6.8**%

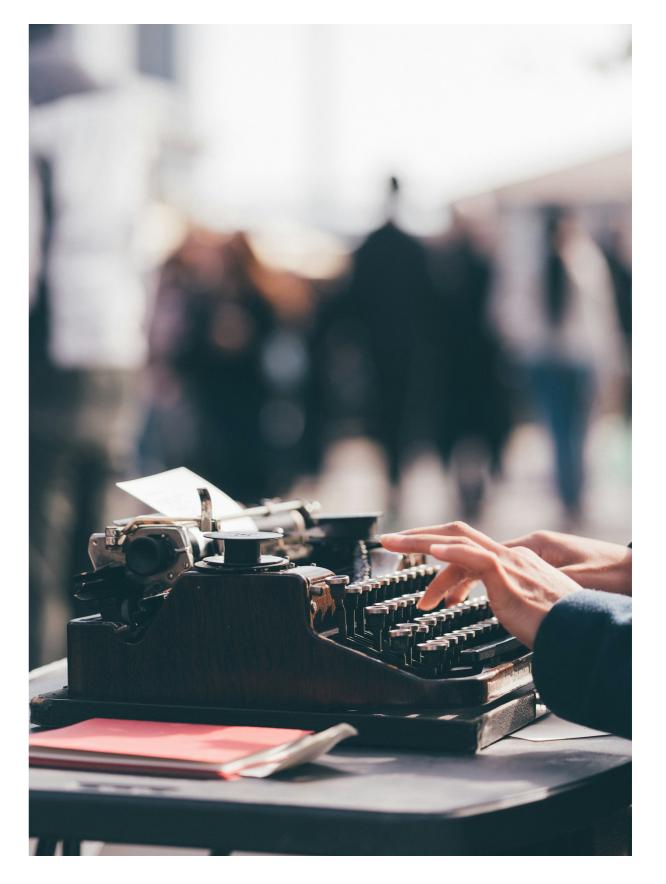
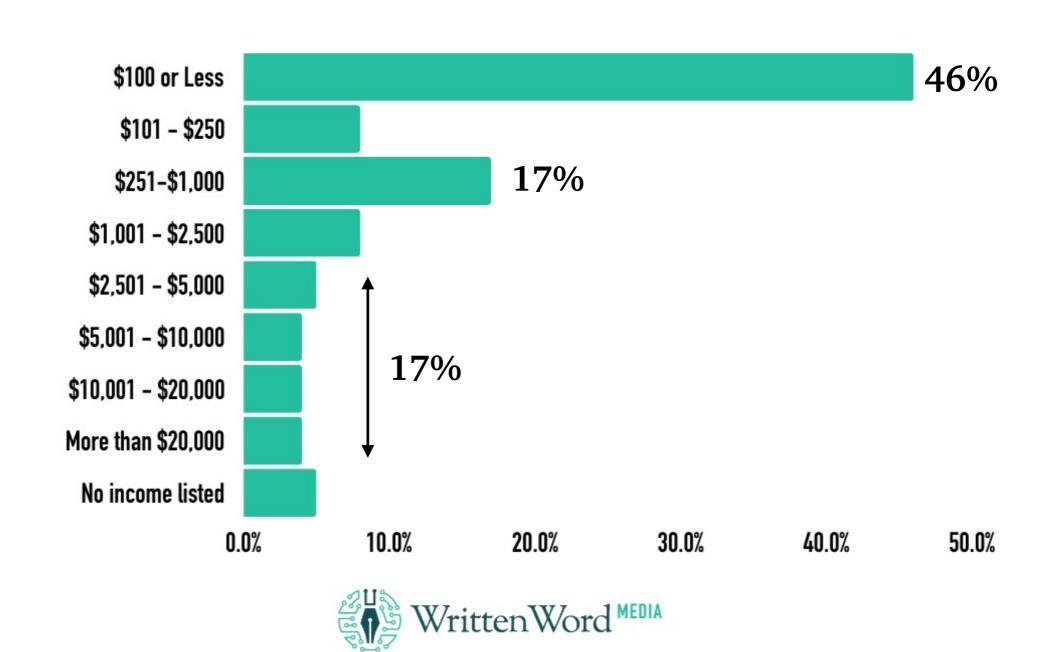


Photo by Thom Milkovic on Unsplash

#### Income Breakdown

Show me the money! 69

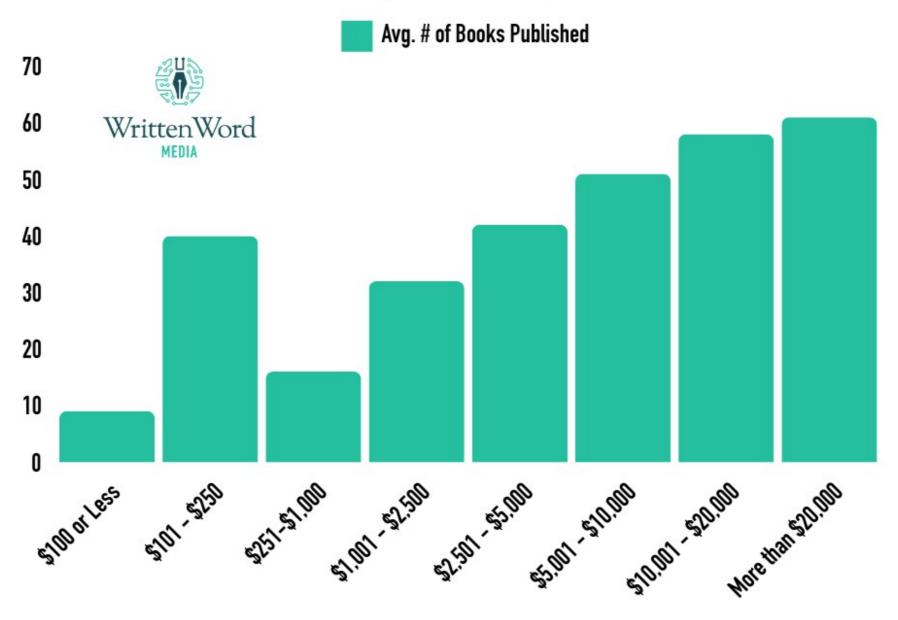
How much do authors earn selling books per month?



#### Number of Books Published

How many books does it take?

#### Books Published By Monthly Income Bracket



# Myth #4 Self-publishing is an objective, merit-based industry!

- Luck plays a far greater role than most people admit.
- Art is subjective, and the market's responses are hard to predict.



Photo by Jakob Cotton on Unsplash

# If I can do it, so can you!

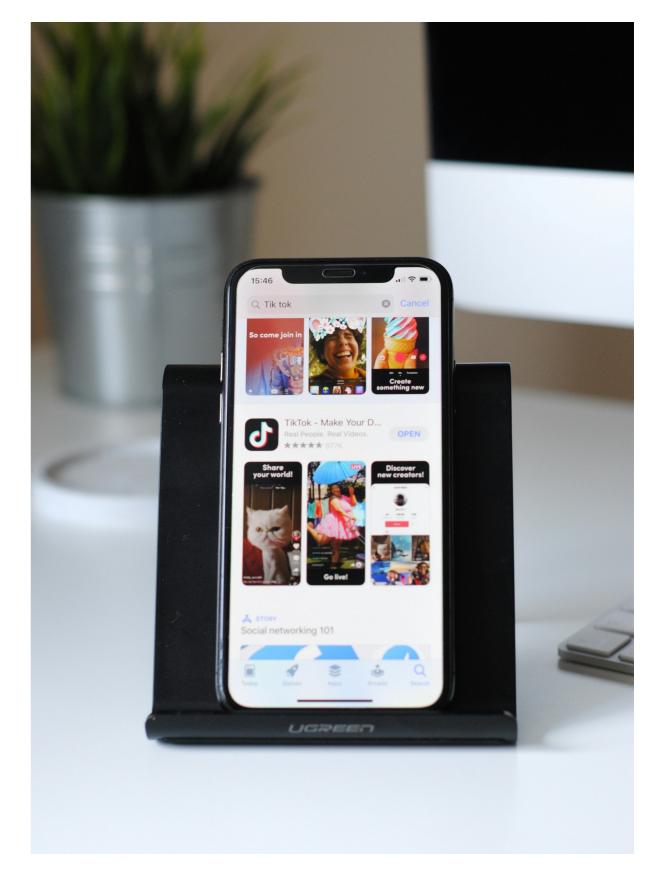
- Everyone's strengths, interests, and capacities to work differ.
- We're constantly evolving too.



Photo by engin akyurt on Unsplash

# Myth #6 You must be on social media to be successful!

- Social media does not sell books.
- Write a book for your fans to rave about on social media.



# You need to know where you're going in order to get there!

- As you start to walk on the way, the way appears. ~ Rumi
- Every experience is information to guide you onwards.
- Choose your <u>path</u> and stick to it.Or pivot, if you decide to.



Photo by Eileen Pan on Unsplash

#### Go big or go home!

- The range and scope of success are vast and varied.
- 'Big name' and 'superstar' status are no longer <u>viable</u> end-goals.
- Niche markets make more room for us to thrive.

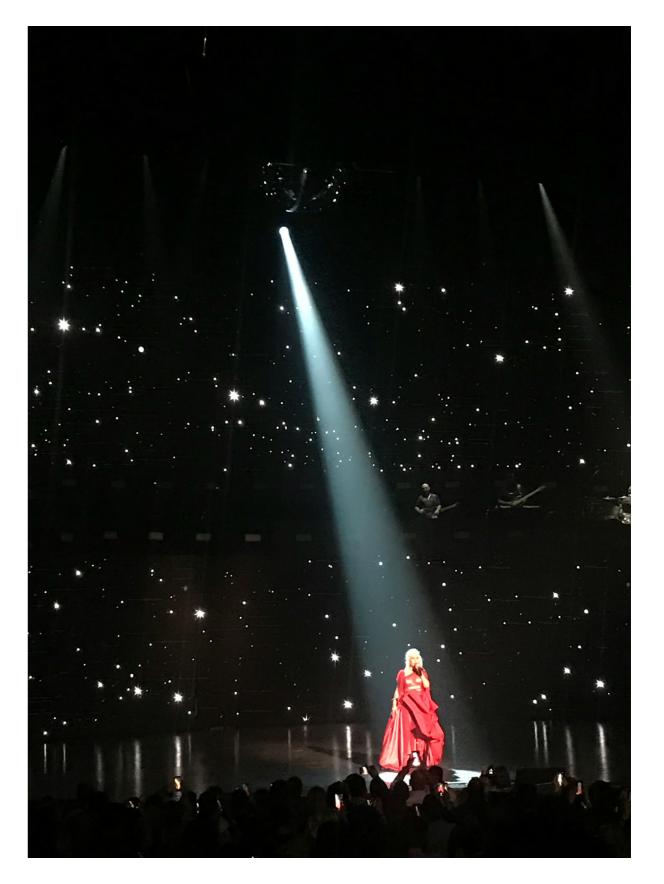


Photo by Rebecca Orlov | Epic Playdate on Unsplash

#### Myth #9?

# AI will decimate the creative industry!

- The future is unknown but we can choose how we respond to this uncertainty.
- Regulations and industry responses are still evolving.
- Tap in to our human foibles and vulnerabilities to differentiate our work from AI-generated content



Photo by Gabriella Clare Marino on Unsplash

### So, what next?

- Try to write books in a series.
- 5 books each in 4 interconnectedseries = 20 books
- Build your mailing list alongside.
- Submit short stories to magazines.
- Experiment with ads and paid promo sites when you have a *sufficient* backlist.

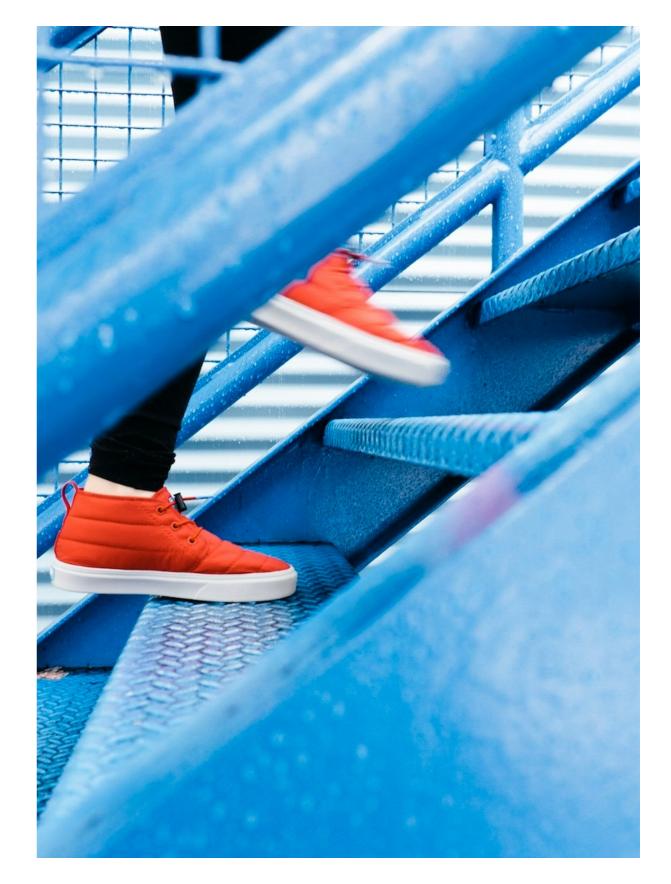


Photo by Lindsay Henwood on Unsplash

## **Key Takeaways**

— Self-publishing is a low-margin, high-volume business.

"It is a 'numbers' game. A game won by the writer who keeps the most stories out in front of the most markets."

> ~ Douglas Smith, Playing The Short Game.

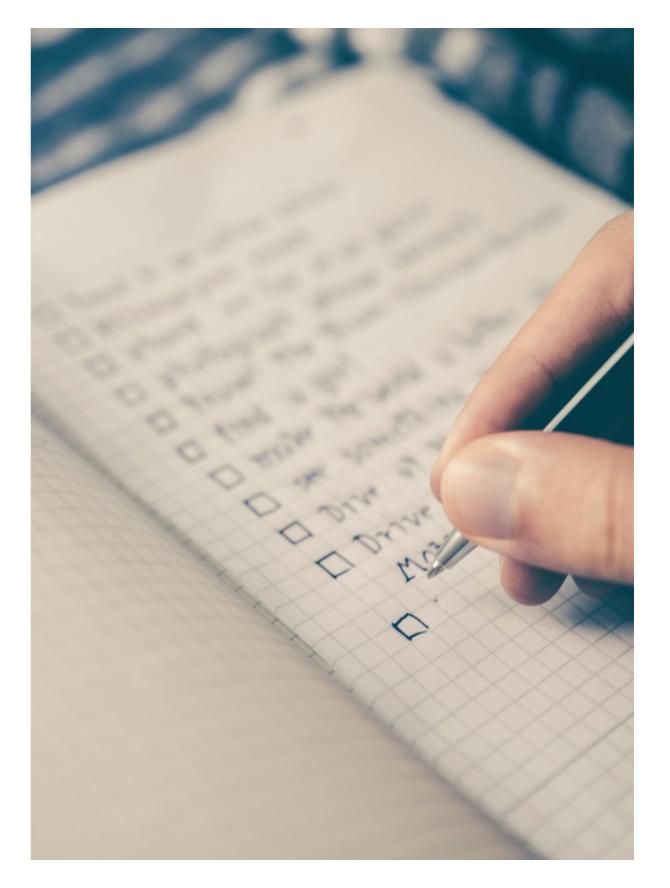


Photo by Glenn Carstens-Peters on Unsplash

### **Key Takeaways**

— Time in the market and consistent production matter in the long run.

— There are no guarantees.



Photo by Renáta-Adrienn on Unsplash

## **Key Takeaways**

As for the rest, there are NO RULES!



Photo by Peter Conlan on Unsplash

# You don't have to go it alone!

#### TORONTO INDIE AUTHOR CONFERENCE

Beeton Hall, Toronto Reference Library April 26—27, 2025

https://torontoindieauthorcon.com/

Join the community on Discord!





Photo by Jaime Lopes on Unsplash

# Questions?

Stay in touch! Write to me at <a href="mailto:thedreampedlar@gmail.com">thedreampedlar@gmail.com</a>

Download digital copies of the presentation and handout at <a href="mailto:thedreampedlar.com/bpl">thedreampedlar.com/bpl</a>